1098712



FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

IMAR 2 7 2002

For the period February 5, 2002 to March 11, 2002

For the period February 5, 2002 to March 11, 2002			The first of the second
	national Insurance Brokgistrant's name into Eng		PROC
10333 Southport Road S.W., Suit (Address of pr	te 355, Calgary, Albert incipal executive office		APR OF THOM
[Indicate by check mark whether the registrorm 40-F.]	rant files or will file ar	nual reports under cove	r Form 20-F or
Form 20-F <u>X</u>	Form 40-F		
[Indicate by check mark whether the registrate hereby furnishing the information to the Commission of 1934.]			
Yes	No	X	
[If "Yes" is marked, indicate below the Rule 12g3-2(b): 82-]	file number assigned	to the registrant in c	connection with

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 12, 2002

Anthony Clark International Insurance Brokers Ltd.
(Registrant)

(Signature)

<u>Josepk P. (</u> (Name)

Secretary and Director

(Title)

<sup>\*</sup> Print the name and title of the signing officer under his signature.

#### **Knox**, Caroline

From: Cooper, Kathryn L.

Sent: Friday, March 01, 2002 2:40 PM

To: TSE Company Reporting (E-mail)

Cc: Shelley Samec (E-mail 2); Giuffre, Joseph P.; Tom Milley (E-

Subject: Anthony Clark International Insurance Brokers Ltd.

Attached is the Form 1 - report for February, 2002. There were no changes to the Company's issued and reserved securities during the month of February.

Yours very truly,

Kathryn Cooper Legal Assistant Gowling Lafleur Henderson LLP Barristers & Solicitors 2300 - 1055 Dunsmuir Street P.O. Box 49122 Vancouver, B.C. V7X 1J1

Direct line: (604) 891-2705

Fax: (604) 689-8610

email: kathryn.cooper@gowlings.com

#### FORM: 1 CHANGE IN OUTSTANDING AND RESERVED SECURITIES

WHEN TO FILE: Within 10 days after the end of each month in which any change to the number of outstanding or

reserved listed securities has occurred (including a reduction in such number that results from a cancellation or redemption of securities). If no such change has occurred, a nil report should be

filed.

**HOW:** For Companies Reporting to the Toronto TSE Office:

Via fax to 416.947.4547 or via email to companyreg@tse.com

For Companies Reporting to the Montreal TSE Office:

Via fax to 514.871.3533 or via email to companyreg@tse.com

QUESTIONS: For Companies Reporting to the Toronto TSE Office:

Email companyreg@tse.com or contact the TSE Company Reporting representative who is responsible for the Company (based on the first letter(s) of the Company's name), as follows:

Company Name Phone

A – Em 416.947.4538

En – N 416.947.4504

O – Z 416.947.4616

For all Companies Reporting to the Montreal TSE Office:

Call 514.871.7874

NOTE: The Company may customize the form to ensure that the charts below contain all applicable

information relating to the issuer. Each share compensation arrangement which involves the

issuance of treasury securities must have its own chart.

This Form replaces the "Changes in Capital Structure" form.

Although the Closing Issued and Outstanding Share Balance figure to be entered on the last line of Section A of this Form will be posted on the TSE website, no other information provided

by the Company in this Form will be made available for public view.

	CHANGE IN OUTSTANDING AND RESERVED SECURITIES				
	ISSUED AND OUTSTANDING SHARE SUMMARY	# of Shares	Balance		
	Issued and Outstanding – Opening Balance*	7,692,055	7,692,055		
ADD:	Stock Options Exercised				
	Share Purchase Plan				
	Dividend Reinvestment Plan				
	Exercise Warrants		·		
	Private Placement				
	Conversion				
	Other Issuance (provide description)				
SUBTRACT:	Issuer Bid Purchase				
	Redemption				
	Other Cancellation (provide description)				
	Closing Issued and Outstanding Share Balance*	7,692,055	7,692,055		

**NOTE:** If any of the Company's securities of a listed class are held by the Company itself or by any subsidiary of the Company (which securities are herein referred to as "internally-held securities"), such internally-held securities must not be counted as "issued and outstanding."

Internally-held securities may result from the Company not cancelling shares acquired pursuant to an issuer bid or as a consequence of a subsidiary of the Company retaining or obtaining shares of the Company through a merger, amalgamation, arrangement or reorganization involving the Company.

	RESERVED FOR SHARE COMPENSATION ARRANGEME		
١.	Share Purchase Plans and / or Agreement(s)	# of Shares	Balance
	NAME OF PROGRAM:		
	Opening Reserve for Share Purchase Plan / Agreement		
	Additional Shares Listed Pursuant to the Plan (ADD)		
	Shares Issued from Treasury (SUBTRACT)		
	Closing Reserve for Share Purchase Plan		N/A
	Closing Reserve for Share Purchase Plan		N/A
3.	Dividend Reinvestment Plan (DRIP) — for shareholders	# of Shares	N/A Balance
l.		# of Shares	
3.	Dividend Reinvestment Plan (DRIP) — for shareholders	# of Shares	
3.	Dividend Reinvestment Plan (DRIP) — for shareholders  NAME OF PROGRAM:	# of Shares	
3.	Dividend Reinvestment Plan (DRIP) — for shareholders  NAME OF PROGRAM:  Opening Reserve for Dividend Reinvestment Plan	# of Shares	

	RESERVED	RESERVED FOR SHARE COMPENSATION ARRANGEMENTS							
<b>&gt;</b> .	Stock Optio	Stock Option Plan and / or Agreement							
	NAME OF PRO	NAME OF PROGRAM: STOCK OPTION PLAN							
	Stock Optio	ns Outstanding — Op	ening Balance	e		986,400			
	Options Gran	nted: (ADD)							
	Date of Grant	Name of Optionee	Expiry Date	Exercise Price	# of Options	s Granted			
				SUBTOTAL		N/A			
	Options Exerc entitled "Share	cised: (SUBTRACT) Shares es Reserved" below	s issued on exe	ercise must also	be subtracted i	n the table			
	Date of Grant	Name of Optionee	Expiry Date	Exercise Price	# of Options	Granted			
	Share Approc	iation Rights or Market (	Growth Feature	SUBTOTAL	am with Stock (	N/A			
	Date of Exercise / Canc.	Name of Optionee	Date of Grant	# Options Canc.	# Shares Is (based on S	sued*			
				SUBTOTAL		N/A			
	require a de applicable c	*Shares may, or may not be issued however "Shares Reserved" (for Stock Option Plan) may require a deduction in accordance with TSE acceptance of the Plan. Please ensure all applicable changes are noted.  Options Cancelled/Terminated: (SUBTRACT) If an option is cancelled prior to its natural expiry date, for							
		than termination of emphation provided below.	loyment or nat	ural expiry, the e	ntry should be	noted with a *			
	Date of Canc. / Term	Name of Optionee	Date of Grant	Expiry Date	Exercise Price	Number			
	***				SUBTOTAL	N/A			
	Stock Optio	Stock Option Outstanding — Closing Balance 986,400							

#### RESERVED FOR SHARE COMPENSATION ARRANGEMENTS D. Shares Reserved (for Stock Option Plan) NAME OF PROGRAM: STOCK OPTION PLAN # of Shares Balance Opening Share Reserve Balance at beginning of period 1,309,811 Additional shares Listed Pursuant to the Plan (ADD) Stock Options Exercised (SUBTRACT)

All information reported in this Form is for the month of February, 2002.

#### Filed on behalf of the Company by:

(please enter name and direct phone or email)

NAME

Kathryn Cooper

PHONE / EMAIL (604) 891-2705 email: kathryn.cooper@gowlings.com

Stock Appreciation Rights (SUBTRACT)

Closing Share Reserve Balance at end of period

DATE

March 1, 2002

#49325v1

1,309,811

#### ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD.

Suite 355, 10333 Southport Road S.W. Calgary, Alberta T2W 3X6 Tel: (403) 278-8811 – Fax (403) 225-5745

#### INTERIM FINANCIAL HIGHLIGHTS

Calgary, Alberta, Canada – February 28, 2002 – ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD. (TORONTO STOCK EXCHANGE: ACL; NASDAQ OTC BULLETIN BOARD: ACKBF) is pleased to provide the following financial highlights for the nine months ending December 31, 2001. Revenues have increased approximately 14% from \$2,845,988 for the nine months ending December 31, 2000 to \$3,240,395 for the nine months ending December 31, 2001. Earnings from operations before interest, taxes, depreciation and amortization (EBITDA) for the nine months ended December 31, 2001 amounted to \$302,508 with net earnings for the same period ending December 31, 2000 amounting to \$346,849. Working capital at December 31, 2002 amounted to \$4,008,215.

The company remains positive about its efforts to find and acquire other general insurance brokerages using its available working capital resources and about its prospects to attract additional brokerage acquisition financing.

A copy of the complete interim financial statements is available on the System for Electronic Document Analysis and Retrieval (SEDAR) disclosure system at www.sedar.com.

Anthony Clark International Insurance Brokers Ltd., founded in 1989, has expanded through internal growth and the acquisition of 17 general insurance brokerages and processes over \$26,000,000 in insurance premiums for its 13,000 customers.

For further information:

Press Contacts - North America

Barry Kaplan

Barry Kaplan Associates

New Jersey

Telephone: (732) 747-0702 Email: <a href="mailtap@aol.com"><u>smallkap@aol.com</u></a>

Anthony Clark International Insurance Brokers Ltd.

Mr. Tony Consalvo, C.O.O. Telephone: (403) 225-5100

Email: investors@aclarkinsurance.com

Except for the historical information contained herein, this press release contains statements that constitute forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Factors that may cause or contribute to such differences include, among other things, the Company's ability to close the proposed transaction. Other risks and uncertainties include changes in business conditions and the economy in general, changes in governmental regulations, unforeseen litigation and other risk factors identified in the Company's public fillings under "Risk Factors." The Company undertakes no obligation to update these forward-looking statements for revisions or changes after the date of this press release.

On behalf of ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD.

"Primo Podorieszach"

Primo Podorieszach, C.E.O.

B.C. Securities Commission Ontario Securities Commission Alberta Securities Commission The Toronto Stock Exchange Manitoba Securities Commission

Dear Sirs:

**RE:** Anthony Clark International Insurance Brokers Ltd. - Profile # 10468 Confirmation of Mailing

On February 27, 2002, the following item was sent by prepaid mail to all shareholders of the above-mentioned Company:

1. Interim Unaudited Financial Statements Made up to December 31, 2001.

However, we have not mailed material to Shareholders in cases where on three consecutive occasions, notices or other documents have been returned undelivered by the Post Office.

We are filing this disclosure document with you as Agent for the above-named Company in compliance with the regulations made under the Securities Act.

Yours truly,

#### CIBC MELLON TRUST COMPANY

"Signed"

Donald A. Santini, STI Associate Manager Client Relations (403) 232-2413 donald\_santini@cibcmellon.com

## ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD.

INTERIM UNAUDITED FINANCIAL STATEMENTS

MADE UP TO DECEMBER 31, 2001

#### ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD.

Consolidated Balance Sheets	December 31, 2001	March 31, 2001
	(unaudited) (	(audited)
Assets		
Current Assets:		
Cash and cash equivalents Accounts receivable Income taxes receivable	\$3,843,668 960,108	\$4,125,564 648,196 198,567
Due from related party (note 2)  Due from affiliated corporation	100,327 17,353	20,019
Prepaid expenses Future tax asset	66,436	144,726 6,246
	4,987,892	5,143,318
Capital assets	562,197	575,622
Customer accounts	3,133,477	2,586,854
	\$8,683,566	\$8,305,794
Liabilities and Shareholders' Equity		
Current Liabilities:		
Accounts Payable and accrued liabilities Current portion of long-term debt Future tax liability	\$778,856 199,073 1,748	\$701,140 50,584
	979,677	751,724
Long-term debt	127,431	13,105
Future tax liability	591,864	359,405
Shareholders' Equity:		
Share capital Deficit	9,687,132 (2,702,538) 6,984,594	9,725,136 (2,543,576) 7,181,560
	\$8,683,566	\$8,305,794

See accompanying notes to unaudited consolidated financial statements.

## ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD. Consolidated Statements of Operations and Deficit (unaudited)

	For the three mont	hs ended	For the nine mont	ths ended
	December 31,	December 31,	December 31,	December 31,
	2001	2000	2001	2000
Revenue	\$1,057,118	\$932,539	\$3,240,395	\$2,845,988
Expenses:				
Salaries and Wages	642.684	522,746	1,891,438	1,584,443
Rent	65,567	•		
General and Administrative	238,411		•	•
General and Administrative	946,662			
Earnings from operations before				
the following (EBITDA)	110,456	90,643	302,598	346,849
Interest on long-term debt	(3,182)	(1,547)	(6,691)	(5,087)
Earnings before depreciation and				
amortization	107,274	89,096	295,907	341,762
Depreciation and Amortization	(96,359)	(63,643)	(254,592)	(189,830)
Earnings before income taxes	10,915	25,453	41,315	151,932
income taxes recovery (expense), current		27,712		30,711
Income taxes recovery (expense), future	(14,916)	(52,609)	7,415	(133,580)
Net earnings (loss)	(4,001)	556	48,730	49,063
Deficit, beginning of period	(2,698,537)	(1,873,835)	(2,543,576)	(725,939)
Change in accounting policy	-	· -	-	(742,896)
Excess of share redemption amount over				
share stated amount (note 4)		(534,913)		
Deficit, end of period	(\$2,702,538)	(\$2,408,192)	(\$2,702,538)	(\$2,408,192)
Carriero nos abases basis				
Earnings per share, basic and diluted	· ·	•	0.01	0.01

See accompanying notes to unaudited consolidated financial statements.

## ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD. Consolidated Statements of Cash Flows (unaudited)

See accompanying notes to unaudited consolidated financial statements.

	•	For the three months ended		For the nine months ended	
		December 31, 2001	December 31, 2000		December 31, 2000
Cook flower for	and (used in) an easing activities.	2001	2000	2001	2000
Cash nows in	rom (used in) operating activities:				
N	let earnings (loss)	(\$4,001)	\$556	\$48,730	\$49,063
	em not involving cash				
	Pepreciation and amortization	96,359	63,643		189,830
	uture tax (recovery) expense	14,916	52,609		133,580
С	ash flow from operations	107,274	116,808	295,907	372,473
	let change in non-cash working				
Ca	apital relating to operations:	_			
•	Accounts receivable	56,332	(17,957)	, , ,	(469,368)
	Prepaid expenses	48,086	13,878	78,290	53,397
	Accounts payable and accrued liabilities	(107,786)	(125,468)		236,443
	Income taxes receivable	198,567	(41,973)	198,567	(264,788)
		302,473	(54,712)	338,568	(71,843)
	rom (used in) financing activities:		40.000		(20.004)
	eferred Costs	(79.020)	19,922	(46,944)	(32,684)
	lepayment of long-term debt tepurchase of shares under issuer bid	(78,020)	(51,929)		(211,372) (1,104,819)
	epurchase of shares under issuer old ecrease (increase) in due from/to affiliated	•	(598,378)	(264,895)	(1,104,619)
	orporation	(13,933)	(18,087)	2,666	(26,646)
	let proceeds from issue of common shares	-	104,800	19,200	
	let advances from (to) related party	-	-	(100,327)	-
	let proceeds from special warrants	-	(12,274)		2,926,564
		(91,953)	(555,946)	(390,300)	1,874,243
	rom (used in) investing activities:				
	apital asset additions	(19,311)	(3,140)	(102,284)	(493,038)
B	usiness acquisitions	(2,375)	-	(127,880)	· · ·
		(21,686)	(3,140)	(230,164)	(493,038)
	crease) in cash and cash equivalents	188,834	(613,798)	(281,896)	1,309,362
	sh equivalents, beginning of period	3,654,834	4,836,467	4,125,564	2,913,307
Cash and cas	sh equivalents, end of period	3,843,668	4,222,669	3,843,668	4,222,669
	sh equivalents is comprised of:	1 242 609	722 660	1 242 660	722 660
	ash erm deposits maturing within ninety days	1,343,668 2,500,000	722,669 3,500,000	1,343,668 2,500,000	722,669 3,500,000
ι,	erin deposits maturing within milety days	2,300,000	3,300,000	2,300,000	3,300,000
Supplementa	ary disclosure of cash flow information:				
, ,	•	2.070	1 647	5.000	E 007
	nterest paid in the period	3,279	1,547	5,089	5,087 234,077
In.	ncome taxes paid (received) in the period	(198,567)	14,261	(198,567)	234,077

# ANTHONY CLARK INTERNATIONAL INSURANCE BROKERS LTD. Notes to Consolidated Financial Statements for the three and nine month periods ending December 31, 2001 (unaudited)

The interim unaudited consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles for interim financial statements. The financial information included herein is unaudited. The interim consolidated financial statements follow the same accounting policies and methods of application as the most recent annual consolidated financial statements for the year ended March 31, 2001. The interim consolidated financial statements should be read in conjunction with the Corporation's March 31, 2001 audited annual consolidated financial statements.

#### Note 1 Change in Accounting Policy

The Canadian Institute of Chartered Accountants issued a new accounting standard with respect to earnings per share. The new standard requires the use of the treasury stock method for calculating diluted earnings per share. Under this method all options and warrants whose exercise price is less than or equal to the average share price for the period to date are considered exercised at the beginning of the period and common shares are assumed to be issued. The proceeds from the exercise are assumed to be used to purchase common shares at the average market price during the period. The Corporation has adopted this standard retroactively with restatement of previous periods, effective April 1, 2001. There was no impact on earnings per share for the nine months ended December 31, 2000.

#### Note 2 Related Party Transaction

During the nine month period ending December 31, 2001, the Corporation issued a demand loan to an officer of the Corporation for \$200,000, bearing interest at the Royal Bank of Canada prime rate, with interest payable annually and compounded semi-annually, secured by capital stock of the Corporation and a general security agreement. During the nine month period ending December 31, 2001, \$99,673 of the loan was repaid.

#### Note 3 Business Acquisitions

Effective August 1, 2001, the Corporation acquired shares of an agency for aggregate consideration of \$391,199 subject to final purchase price adjustments. The acquisition has been accounted for using the purchase method whereby the assets and liabilities are recorded at their fair values and the operating results are included in the Corporation's financial statements from the effective date of purchase. The note of \$185,000 is repayable in eight quarterly installments of \$13,250, including interest at 5.5% per annum with the balance due November 1, 2003, and is secured by a general security agreement. During the nine month period ending December 31, 2001, the Corporation determined purchase price adjustments related to agencies previously acquired which resulted in an increase in cost of \$294,308.

The net assets acquired were as follows:

Customer Accounts	\$685,507
Consideration Paid:	
Cash	\$ 127,880
Issuance of long-term debt	309,759
Future tax liability	247,868
	\$685,507

#### Note 4 Normal Course Issuer Bid

The Corporation received regulatory approval to make a normal course issuer bid. Pursuant to the bid, the Corporation may purchase up to 386,808 of its Common Shares which represents approximately 5% of the Common Shares issued and outstanding. The bid commenced April 18, 2001 and expires April 17, 2002. During the nine month period ending December 31, 2001, the Corporation had repurchased 45,400 shares for \$264,895, all during the first three months. The \$264,895 was allocated to share capital for an amount of \$57,203 equal to the assigned value of the shares, and the excess of \$207,692 was allocated to the deficit.

#### Note 5 Commitment

During the nine month period ending December 31, 2001, the Corporation signed an extension of the sublease agreement on its head office location. The term commences May 1, 2002 and expires July 30, 2003 for an annual commitment of \$253,621.

#### Note 6 Share Capital

There were 7,692,055 common shares outstanding at December 31, 2001, 7,725,455 common shares outstanding at March 31, 2001, and 7,152,855 common shares outstanding at December 31, 2000.

The issued and outstanding common shares of the Corporation along with securities convertible into common shares are as follows:

	<u>December 31, 2001</u>	March 31, 2001
Issued and outstanding:		
Common shares	7,692,055	7,725,455
Securities convertible In to common shares		
Employee stock options	986,400	612,400
Common share purchase Warrants	<u>59,020</u>	<u>354,120</u>
	<u>8,737,475</u>	<u>8,691,975</u>

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### REVENUE

The Corporation's revenues have increased approximately 14% to \$3,240,395 for the nine month period ended December 31, 2001 from \$2,845,988 for the nine month period ended December 31, 2000 primarily due to new business commissions generated (approximately \$477,000) and decreases due to a reduction in interest revenue (approximately \$70,000) and other revenue (approximately \$13,000).

#### **EXPENSES**

Salaries and wages have increased to \$1,891,438 for the nine month period ended December 31, 2001 from \$1,584,443 for the nine month period ended December 31, 2000 primarily due to salaries and wages related to the new business generated (approximately \$329,000) and net savings related to salaries and wages restructuring and adjustments (approximately \$35,000) and reduction in cost recovery from administrative salaries (approximately \$13,000).

Rent increased to \$199,111 for the nine month period ended December 31, 2001 from \$159,310 for the nine month period ended December 31, 2000 primarily due to increases in operating costs related to utility cost increases (approximately \$19,000) and reduction in cost recovery from office space (approximately \$20,000).

General and administrative expenses increased to \$847,248 for the nine month period ended December 31, 2001 from \$755,386 for the nine month period ended December 31, 2000 primarily due to decrease in investor relations costs (approximately \$17,000), increase in legal and auditor costs (approximately \$51,000), increase in operating costs of the web-site (approximately \$18,000) and combined increases in other expenses (\$39,000). During the second quarter, costs were incurred (approximately \$21,000) to redesign the website, which will significantly reduce the ongoing operating costs of the website effective September 1, 2001.

### EARNINGS FROM OPERATIONS BEFORE INTEREST ON LONG-TERM DEBT AND DEPRECIATION AND AMORTIZATION AND INCOME TAXES (EBITDA)

The Corporation's EBITDA decreased from \$346,849 for the nine month period ended December 31, 2000 to \$302,598 for the nine month period ended December 31, 2001 primarily due to decreased interest revenue and increased operating expenses as noted above. These earnings as a percentage of revenue have decreased from 12% for the nine month period ended December 31, 2000 to 9% for the nine month period ended December 31, 2001.

#### INTEREST ON LONG-TERM DEBT

Interest expense increased to \$6,691 for the nine month period ended December 31, 2001 from \$5,087 for the nine month period ended December 31, 2000 due to the acquisition in the second quarter.

#### **DEPRECIATION AND AMORTIZATION**

Depreciation and amortization increased to \$254,592 for the nine month period ended December 31, 2001 from \$189,830 for the nine month period ended December 31, 2000 primarily due to the amortization of the Heritage Hill acquisition and depreciation of the new website developed and fixed asset additions, and amortization of the acquisition in the second quarter.

#### FINANCIAL CONDITION AND CHANGES IN FINANCIAL CONDITION

The Corporation's balance sheet as at December 31, 2001 as compared to March 31, 2001 primarily reflects a net decrease in working capital. Despite positive working capital generated from operations, working capital declined primarily due to the repurchase of shares under the issuer bid, an advance to a related party, capital asset additions, a down payment on an acquisition in the second quarter, and advances on purchase price adjustments related to a prior acquisition.

#### FINANCIAL RESOURCES AND LIQUIDITY

At December 31, 2001 the Corporation had working capital of \$4,008,215 and long-term debt outstanding including current portion, of \$326,504. At March 31, 2001 the Corporation had working capital of \$4,391,594 and long-term debt outstanding of \$63,689. The Corporation has a \$100,000 credit line with a Canadian chartered bank which it has not utilized to date.

The Corporation has historically funded its insurance brokerage acquisition program by utilizing earnings from operations, notes payable issued to vendors on acquisition of insurance brokerages, other notes payable, and equity capital previously raised. Based upon the Corporation's liquidity position at December 31, 2001, the Corporation has sufficient cash to meet its short term needs and potential brokerage acquisitions within the next 12 month period.

The working capital ratios (current assets/current liabilities) were 5.09:1 as at December 31, 2001 and 6.84:1 as at March 31, 2001.

The debt to equity ratios (long-term debt/ shareholders' equity) were 0.002:1 as at March 31, 2001 and 0.020:1 as at December 31, 2001.

Shareholders' equity has decreased from \$7,181,560 as at March 31, 2001 to \$6,984,594 as at December 31, 2001 primarily due to the repurchase of shares under the issuer bid.